

**Luke Stiles**  
**Partner/ Associate**

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**COMPANY EXPERIENCE**

Luke Stiles is a founding partner of Advent Commercial Real Estate Group. He began his commercial real estate career in 2002 as an assistant in a boutique brokerage and in this role covered all aspects of marketing and research for a wide range of commercial product categories. In the progression from assistant to a top producer Luke has worked on the sales, leasing and development of industrial buildings, industrial land and suburban office projects. While Luke's focus is on the industrial market, he has the tools to provide his client's with insight to the dynamics between the industrial, land and suburban office markets. A diverse list of clients involving regional to national, and start up to publically traded entities, has given him a broad expertise to provide 'value add' to past and current projects. To this end he has been involved in transactions representing approximately 1,000,000 square feet, 750 acres and over \$100,000,000 in value.

**EDUCATION**

University of British Columbia  
Bachelor of Arts Degree

CCIM Institute  
CI 101: Fundamentals of Real Estate Investment and Taxation  
CI 102: Market Analysis for Commercial Investment Real Estate  
CI 103: User Decision Analysis for Commercial Investment Real Estate

**PARTIAL CURRENT  
AND PAST CLIENT  
LIST**

ASCCI  
Artopex  
Avenue Capital Partners  
BBS Systems  
Bentall LP  
BJ Services  
Boundary Drilling  
Brown Development Co.  
CREIT  
Cell City  
Central Auto Parts  
Coco Brooks Pizza  
Community Natural Foods  
Dundee Realty Mgmt.  
Filter Boxx  
Fratello Coffee Corp.  
Giffels Management  
Harpers Tire  
HFS North America  
Iron Derrickman  
Marcom Development Company  
Mario's Gelati  
Northern Electric  
Pak N Stor  
Parts Canada  
Peregrin Property Management  
Phil & Sebastian Coffee  
Ribtor Mfrg. & Dist. Co.  
Rocky Mountain Property Inc.  
Securfund Inc.  
Shell Canada  
Skyline Roofing  
The Telsec Group  
Vanco Electric Ltd.  
Wagon Wheel Business Park  
Wal-Mart Canada  
Wesclean  
Westcana Electric